# The Story of GOING DIGITAL in the Book Market



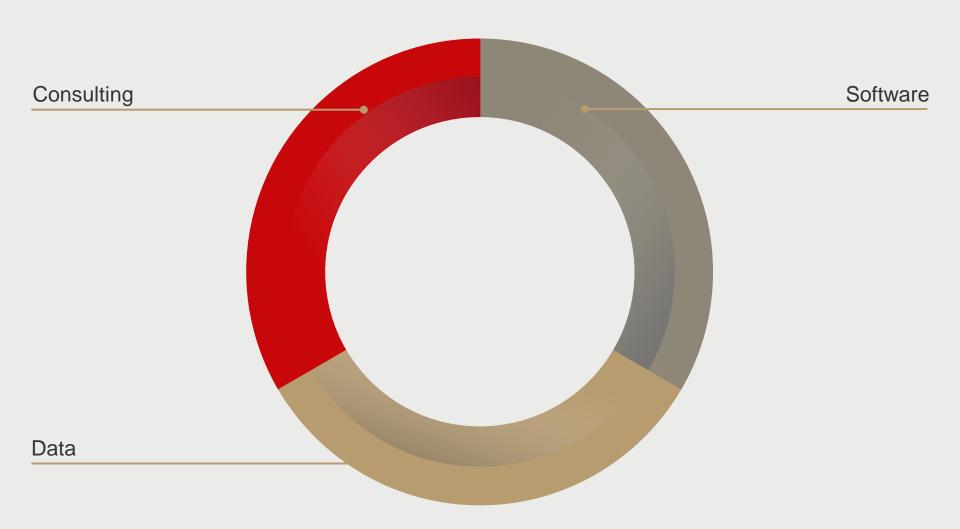








### Who we are







# **Main Requirements**

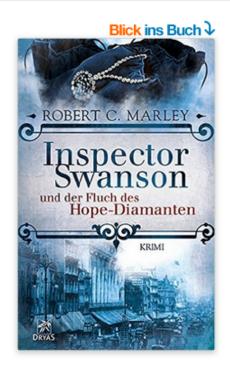
#### **Publishers**



Individual representation of own brand / Individual presentation of titles



## **Main Requirements**





#### Inspector Swanson und der Fluch des Hope-Diamanten: Krimi (Baker Street Bibliothek) Broschiert – 1. Mai 2014

von Robert C. Marley ▼ (Autor)

★★★★☆ ▼ 44 Kundenrezensionen

Alle Formate und Ausgaben anzeigen

Kindle Edition EUR 3,99 Broschiert EUR 10,50

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Lieferung Montag, 23. Mai: Bestellen Sie innerhalb 2 Stunden und 20 Minuten per Premiumversand an der Kasse. Siehe Details.

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London 1893, Gordon Wigfield, ein ehrbarer Goldschmied und Damenfreund wurde in seiner Werkstatt auf bestialische Weise ermordet.

Chief Inspector Donald Sutherland Swanson nimmt die Ermittlungen auf.

Doch es bleibt nicht bei einer Leiche. Die Nachforschungen führen Swanson schließlich in die höchsten Kreise der Gesellschaft. Welche Rolle spielen Oscar Wilde und sein

Mehr lesen



Manchmal liegt der Weg zum Glück in der Vergangenheit Anzeige Jetzt entdecken



## **Main Requirements**

#### **Publishers**

Individual representation of own brand / Individual presentation of titles

Creation of individual catalogues targeted to specific audiences

Automatic data imports from central book database and proprietary CMS

#### Booksellers

Complete title catalogue including backlist

Setup of complex filters representing individual fields of interests

Subscription of individual feeds related to new titles and changes

Collaboration support like comments, wish lists, social media

Individual order processes





List of Requirements

Pilot Customers

Public Release



1

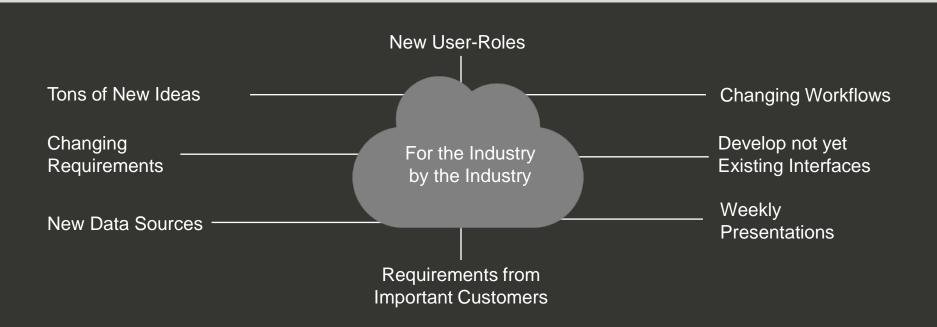
Launch for

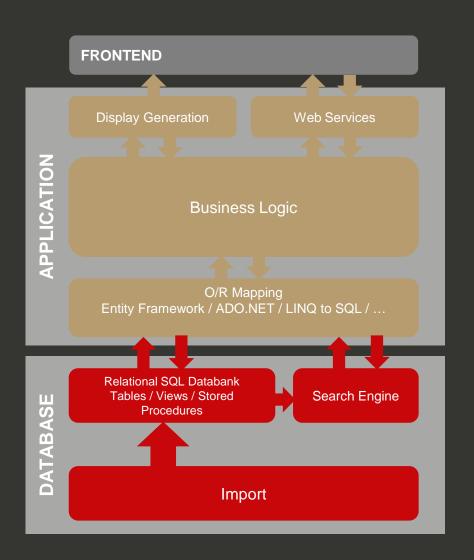


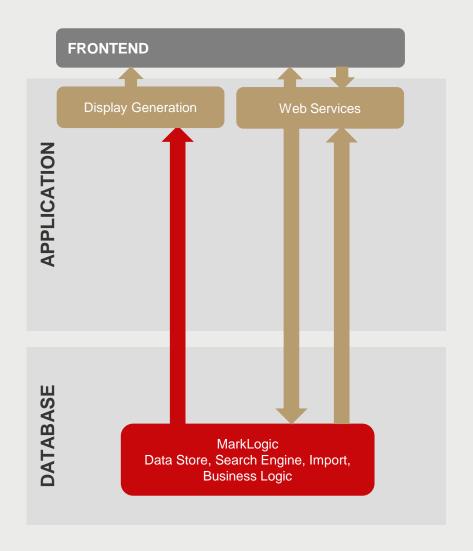
Summer 2014

May 2015

October 2015







# Demo ()







































































# Say hello. We'd love to help.

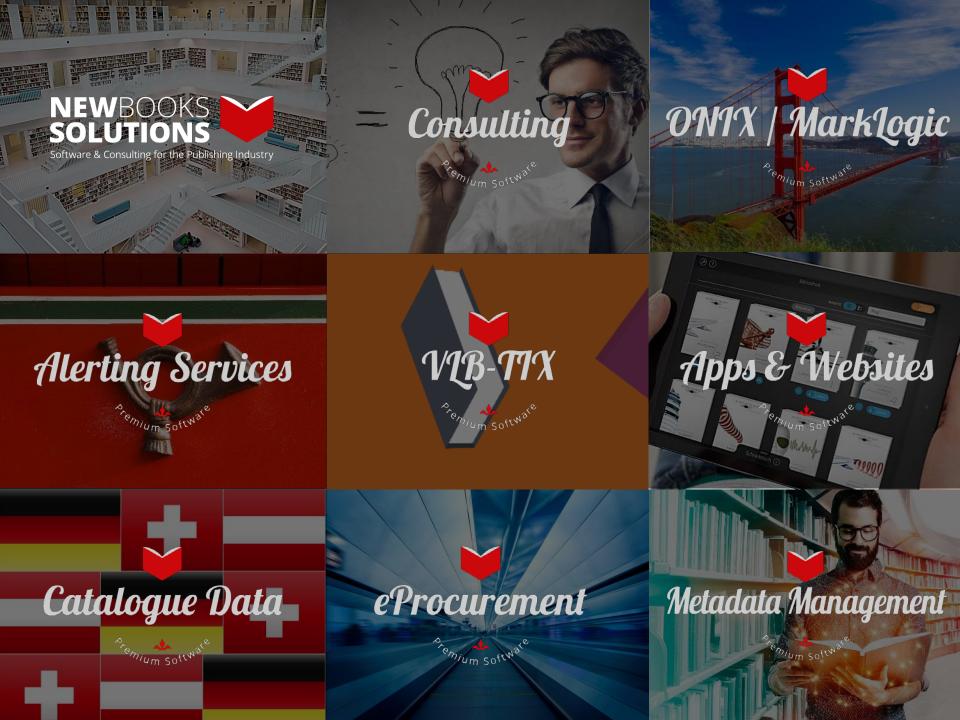
Stefan Schwedt CIO

Moritz Hodde CEO

NEWBOOKS Solutions GmbH Am Malzbuechel 6-8, 50667 Cologne, Germany

+49 221 2722991-10 info@newbooks-solutions.com www.newbooks-solutions.com







Delivering growth, cost reduction and competitive advantage to the publishing industry.



Our wealth of IT and book

industry know-how means

systems infrastructure and

the optimization of existing

business processes.

that we can advise you on the

strategic focus of your IT and

#### Consulting ONIX Tools / MarkLogic

ONIX import and export systems for versions ONIX 2.1 and 3.0, building of own inhouse databases and merging of data into a single data pool, format converter for MARC records, EDI data, web-shop interfaces, checkout and inventory control systems. We are partner for MarkLogic (Enterprise NoSQL).



#### **Alerting Services**

Approval Plan solution for library suppliers - incl. management of bibliographic data and building of in-house databases, NEWBOOKS new title service for booksellers and publishers, digital new publication previews for publishers as well as preview and ordering systems.



The new title announcement service for the German publishing industry has been developed by NEWBOOKS Solutions and MVB. VLB-TIX provides access to complete and high quality title data contained in the NEWBOOKS and VLB databases as well as a host of options for the enhanced presentation of new publications.

In Cooperation with

klopotek.

In Cooperation with

MarkLogic





We provide both industry specific software and individually tailored solutions source.



Apps & Websites Individually tailored webshops and a ready-to-use white label solution for eBooks and eJournals. The NEWBOOKS eLibrary is available as a native app for iOS and Android and in a browser based version that connects to a web shop. Sales models include leasing, flatrate reading, print/online bundles, sales of individual



#### Catalogue Data

We provide complete and high quality catalogue data for titles published in the German speaking countries, with daily data feeds in ONIX or any other export format. Our customers benefit from the timely and complete enrichment of bibliographic metadata - incl. book jackets, additional title information in PDF and subject classification.



#### **eProcurement**

Advice and support on all issues concerning procurement solutions for purchases by corporate clients. Regardless of size and type of company or organization you are dealing with, we can make it possible for you as a bookseller to fulfill the demands of your B2B clients.

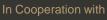


#### Metadata Management

Our service simplifies and speeds up work processes in the administration, distribution and monitoring of metadata in ONIX. Metadata is delivered to all recipients automatically, on time and in their preferred formats and classifications.

Powered by

Together with





titles and packages.









As a full-service agency we offer book industry-specific consulting services, standard software, high-quality catalogue data and customized IT solutions — from concept development to implementation and IT support — all from one source.



Moritz Hodde CEO



Amr Osman CEO



Björn Stude CIO Database Development



Stefan Schwedt CIO Web Engineering



Michael Lechler Sales Director



Andreas Jacobi Project Management