

HEALTHCARE.GOV: APPLYING LESSONS LEARNED

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HEALTHCARE.GOV

Business Challenges



Transform the process for purchasing health insurance



Create online, realtime processes for back-office processes



Orchestrate complex dependencies with many organizations



Establish new model of integrated verification, determination and enrollment



Meet a mandated, immovable launch date

OVERCOMING THE CHALLENGES

Delivering in an Uncertain Environment

ADMINISTRATION

- Trickle Budget/Funding
 For first 15 months of 41-month sprint
- Staffing
 Repeatedly denied support for staffing plan until it was too late
- Contractor Pool
 Lack of access to a larger pool of IT contractors

STAKEHOLDERS

- Multi-agency
 Cultures, preferences, and risk tolerance
- Diverse Stakeholder Domains WH/OMB, HHS, CMS, IRS, SSA, DHS, OPM, Peace Corps, State Medicaid, CHIP, DOIs, Issuers, etc.
- Lack of Singular Leader
 To drive decision-making across stakeholder domains

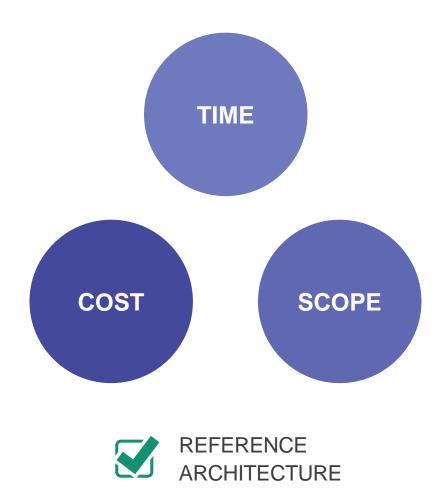
OUTCOMES

- Policy Impacts
 Business requirements driven
 by policy-making processes
- ACA
 Demanded fundamental changes to health insurance business processes
- Criteria
 Lack of a meaningful definition of success (or failure)

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EXECUTING IN A VOLATILE ENVIRONMENT

Manage What You Can Control

- Enterprise perspective
- Pragmatic approach
- Continuously manage risks
- Choose the technology solution appropriate to the problem

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12,700,000 enrolled 280,000 concurrent users

zero data loss

REALITY VS. SPIN

Outcomes

- Fast recovery with reference architecture
- Design validated externally
- No issues with Data Services Hub
- Passionate commitment
- Notion of a "rescue effort"
- Real and meaningful case studies

